## ALZHEIMER SOCIETY OF HASTINGS PRINCE EDWARD Financial Statements

For The Year Ended March 31, 2020



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# ERIC REYNOLDS CHARTERED ACCOUNTANT

#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of ALZHEIMER SOCIETY OF HASTINGS PRINCE EDWARD

I have audited the accompanying financial statements of ALZHEIMER SOCIETY OF HASTINGS PRINCE EDWARD, which comprise the balance sheet as at March 31, 2020, and the statements of income, retained earnings and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

My responsibility is to express an opinion on these financial statements based on our audit. I conducted my audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Basis for Qualified Opinion**

In common with many not-for-profit organizations, the ALZHEIMER SOCIETY OF HASTINGS PRINCE EDWARD Company derives revenue from donations and fundraisers the completeness of which is not susceptible of satisfactory audit verification. Accordingly, my verification of these revenues was limited to the amounts recorded in the records of the corporation and I was not able to determine whether any adjustments might be necessary to revenue, excess revenue over expenses, assets, net assets and cash flows from operations.

#### **Qualified Opinion**

In my opinion, the financial statements present fairly, in all material respects, the financial position of ALZHEIMER SOCIETY OF HASTINGS PRINCE EDWARD as at March 31, 2020, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Eric Reynolds Chartered Accountant

Licensed Public-Accountant

Eric Reynolds CPA, CA

Belleville, Ontario

August 5, 2020

Statement of Financial Position as at March 31, 2020

ASSETS	General Fund \$	Restricted Fund \$	Capital Asset Fund \$	Total 2020 \$	2019 \$
Current			·	*	•
Cash	173,402	7,354	-	180,756	193,935
Marketable securities (note 5)	10,000	4,904	-	14,904	14,904
Accounts receivable, trade and other	7,144	-	-	7,144	588
Prepaid expenses and other assets	4,336	-	-	4,336	4,432
Loan receivable	-	-	-		9,494
Due from(to) fund	1,557	(1,557)		-	-
	196,439	10,701	71	207,140	223,353
Long-Term					
Long-term investments (note 5)	188,734	515,629	-	704,363	778,797
Property, plant and equipment (note 4)	•	•	124,791	124,791	127,227
	188,734	515,629	124,791	829,154	906,024
	385,173	526,330	124,791	1,036,294	1,129,377
Current liabilities Bank indebtedness (note 6) Accounts payable and accrued liabilities Due to government Deferred contributions	47,744 6,349 39,598 93,691	- - - -	7.50 95.0 95.0 95.0 95.0	47,744 6,349 39,598 93,691	7,790 39,629 4,694 33,980 86,093
Net Assets					
Externally restricted funds	-	4,904	20	4,904	4,904
Internally restricted funds	-	521,426	12	521,426	592,326
Unrestricted	291,482	_		291,482	318,827
Net Assets invested in property plant and equip.	-	-	124,791	124,791	127,227
	291,482	526,330	124,791	942,603	1,043,284
	385,173	526,330	124,791	1,036,294	1,129,377

Approved	i by:		
Director:			
Director:			

Statement of Income and net assets for the year ended March 31, 2020

	General Fund 2020 \$	Hope for Tomorrow Fund 2020 \$	Meagher Award Fund 2020 \$	Capital Asset Fund 2020 \$	Total Restricted Funds 2020 \$
Revenue					
Grants -MOHLTC	300,363	_	_		
Expense recoveries - MOHLTC	4,720		-	•	-
Fundraising revenues	176,787		_	_	
General Donations	12,110	_	_	•	•
Grants - Other	116,618	-	_	-	-
Investment Income	14,757	29,644	-	-	20.644
Rental Income	13,200	23,044	•	•	29,644
Other income	17,911	_	-	-	•
Memorial Donations	53,428	_	-	•	•
Bequests and major gifts	10,000	•	•	•	•
	719,894	29,644	<del></del>		29,644
	110,004	20,044			25,044
Operating Expenses:					
MOHLTC - per schedule	498,100				
Salaries and benefits	139,765	-		_	_
Programs and services	12,649	-	_		_
Rent	15,178				
Office expenses	9,270				
Fundraising Expenses	11,555	_		_	_
Utilities	6,030			_	-
Repairs and maintenance	364				-
Professional fees	14,400	_	_	-	_
Insurance	6,405		_	_	-
Property and municipal taxes	2,973	_	_	_	
Telephone	3,327	_	_	-	•
Interest and bank charges	3,079			-	-
Travel	3,938	-	-	-	-
Miscellaneous	3,692	-	_	-	•
Training	1,915	_	_	_	-
Amortization of property, plant and equipment	.,010			2,436	2,436
	732,640			2,436	2,436
		<del></del>		2,700	2,730
Excess(deficiency) of revenue over expenses					
before change in fair value of investments	(12,746)	29,644	_	(2,436)	27,208
•	(,,	20,0 11		(2,100)	27,200
Adjustments to held for trading investments	(14,599)	(100,543)	-	-	(100,543)
Excess (deficiency) of revenue over expenses	(27,345)	(70,899)	•	(2,436)	(73,335)
Net Assets, beginning of year	318,827	592,325	4,904	127,227	
Net Assets, end of year	291,482	521,426	4,904	124,791	

Statement of income and net assets for the year ended March 31, 2019

	General Fund 2019 \$	Hope for Tomorrow Fund 2019 \$	Meagher Award Fund 2019 \$	Capital Asset Fund 2019 \$	Total Restricted Funds 2019 \$
Revenue					
Grants -MOHLTC	285,863	-	-	-	-
Expense recoveries - MOHLTC	15,182				
Fundraising revenues	112,294	-	-	-	-
General Donations	167,246	•	-	-	•
Grants - Other	22,399	-	•	-	-
Investment Income	3,151	11,476	-	-	11,476
Bequests and major gifts	52,434	-			
	658,569	11,476		-	11,476
Operating Expenses:					
MOHLTC - per schedule	468,292				
Salaries and benefits	86,030	•	•	•	•
Rent	11,596	•	•	-	-
Programs and services	351	•	-	-	•
Fundraising Expenses	19,346	-	-	-	-
Utilities	5,557	-	-	-	-
Office expenses	1,894	•	-	-	•
Professional fees	2.400	-	-	-	•
Insurance	5,568	-	-	•	•
Telephone	3,091	-	-	•	•
Travel	1,437	-	•	•	•
Interest and bank charges	1,620	•	•	-	-
Property and municipal taxes	1,852	•	•	-	-
Miscellaneous	382	•	-	-	-
Training	828	-	-	-	-
Amortization of property, plant and equipment	020	-	-	0.407	
Amonization of property, plant and equipment	610,244	-		2,487	2,487
	610,244	•		2,487	2,487
Excess(deficiency) of revenue over expenses					
before change in fair value of investments	48,325	11,476	-	(2,487)	8,989
Adjustments to held for trading investments	4,967	15,512			15,512
Excess (deficiency) of revenue over expenses	53,292	26,988	•	(2,487) _	24,501
Net Assets (Deficit), beginning of year	265,535	565,338	4,904	129,714	
Net Assets, end of year	318,827	592,326	4,904	127,227	

Schedule of direct expenses for the year ended March 31, 2020

	2020 \$	2019 \$
Salaries and benefits	421,894	391,941
Building Occupancy	33,505	38,756
Programs and services	12,868	8,183
Office	8,698	7,607
Professional fees	7,373	7,597
Repairs and maintenance	5,248	6,786
Travel	4,274	2,909
Training	2,469	534
Telephone	1,433	1,325
Advertising	338	1,703
Interest and bank charges		951
	498,100	468,292

Statement of Cash Flows for the initital year ended March 31, 2020

	2020	2019
Cash flows from operating activities	\$	\$
Excess (deficiency) of revenue over expenses		
- General Fund	(27.245)	F0 000
- Restricted funds	(27,345)	53,292
reducted failed	(73,335)	24,501
Non-Cash amortization of capital assets	2,436	2,487
Adjustments for unrealized (gains) losses arising in the year	115,142	(20,479)
19 / 19 / 19 / 19 / 19 / 19 / 19 / 19 /	16,898	59,801
Changes in non-cash working capital:		00,001
Accounts receivable, trade and other	(6,556)	4,877
Prepaid expenses and other assets	96	(1,684)
Loan receivable	9,494	10,525
Bank indebtedness	(7,787)	(10,800)
Accounts payable and accrued liabilities	8,111	(18,930)
Due to (from) government	1,655	7,007
Deferred contributions	5,618	13,880
Net cash provided by operating activities	27,529	64,676
Cash flavo from investing activities		
Cash flows from investing activities	(40.700)	
Net cash provided by (used in) investing activities	(40,708)	(118,857)
Net cash provided by (used in) investing activities	(40,708)	(118,857)
Net increase (decrease) in cash and cash equivalents	(13,179)	(54,181)
Cash and cash equivalents at the beginning of the year	193,935	248,116
Cash and cash equivalents at the end of the year	180,756	193,935
Cash and cash equivalents consists of:	100,100	130,300
Cash	180,756	193,935
	180,756	193,935

Notes to Financial Statements Year Ended March 31, 2020

#### 1. Nature of Organization

The Alzheimer Society of Hastings Prince Edward is a not-for-profit entity. The organization exists to alleviate the personal and social consequences of Alzheimer's disease and related disorders, and to promote research.

#### 2. Summary of Significant Accounting Policies

These financial statements have been prepared in accordance with Canadian accounting standards for not-for-profits organizations. Outlined below are those policies considered particularly significant for the organization.

#### Cash and cash equivalents

Cash includes cash and cash equivalents. Cash and cash equivalents consist primarily of commercial paper and deposits with an original maturity date of purchase of three months or less. Because of the short-term maturity of these investments, their carrying amount approximates fair value.

#### Property, Plant, and Equipment

Property, plant, and equipment are started at cost less accumulated amortization. Property, plant, and equipment are amortized over their estimated useful lives at the following rates and methods:

	Rate	Method
Equipment	20%	declining balance
Motor vehicles	30%	declining balance
Other depreciable assets	20%	declining balance
Furniture and fixtures	20%	declining balance
Building and Building Improvements	4%	declining balance

The Company regularly reviews its property, plant, and equipment to eliminate obsolete items.

#### Revenue

Contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Investment income is recognized as revenue when earned.

#### **Fund Accounting**

The Corporation follows the restricted fund method of accounting for contributions.

The General Fund reports assets, liabilities, revenues and expenses related to the operations of the Corporation. This fund reports unrestricted resources.

Notes to Financial Statements Year Ended March 31, 2020

#### 2. Summary of Significant Accounting Policies Continued

The Restricted Funds, which include the Hope for Tomorrow and the Meagher Award, reflect the activities related to the bequests and donations made available to the Corporation under conditions specified by the donors or by the board of directors. The Hope for Tomorrow Fund is to be used for programs and services which are under development by the Corporation. The Meagher Award Fund is to be used primarily for awards for deserving care providers who are caring for someone with dementia in the home of Hastings County or Brighton.

#### Use of Estimates

The preparation of financial statements in conformity with Canadian accounts standards requires management to make estimates and assumptions that affect the reported amounts of assets and disclosure of contingent assets and liabilities at that date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Differences in actual results from prior estimates are taken into account at the time the differences are determined. Significant financial statements items that require the use of estimates are the useful life of property plant and equipment and accrued liabilities.

#### Income Taxes

The Corporation is a registered charity and thus is exempt from income taxes.

#### **Donated Materials and Service**

Donated materials are recorded at the amount for which the charitable receipt was issued.

Donated services are not recorded by the corporation.

#### Financial Instruments

The Corporation initially measures its financial assets and financial liabilities at fair value adjusted by transaction costs in the case where a financial asset or financial liability is subsequently measure at amortized cost.

Except for investments, the Corporation subsequently measures all its financial assets and financial liabilities at amortized cost. Financial assets measure at amortized cost include cash and accounts receivable.

Financial liabilities measured at amortized cost include accounts payable and accrued liabilities and government remittances payable.

#### 3. Financial Risks

The Corporation is exposed to various risks through its financial instruments The following analysis provides a measure of the rate of the risks at March 31, 2020.

Notes to Financial Statements Year Ended March 31, 2020

#### Financial Risks Continued...

#### Liquidity Risk

Liquidity risk is the risk that the organization will encounter difficultly in meeting obligations associated with financial liabilities. The organization is exposed to this risk mainly in respect to government funding should expenses exceed revenues. The Corporation's management helps mitigate this risk by reviewing expected cash flow requirements, anticipating investing and financing activities and holding assets that can be readily converted to cash.

#### Market Risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in the market price. Market risk is comprised of currency risk, interest rate risk and other price risk.

#### a) Currency Risk

The Corporation's investments are denominated in Canadian dollars and therefore currency risk exposure is minimal.

#### b) Interest Rate Risk

Interest rate risk refers to the risk that the fair value of financial instruments and future cash flows associated with the instruments will fluctuate due to changes in market interest rates.

The Corporation's exposure to interest rate risk arises from its interest bearing assets.

The Corporation helps mitigate this risk by using a laddered portfolio with varying terms to maturity. The laddered structure of maturities helps to enhance the average portfolio yield while reducing the sensitivity of the portfolio to the impact of interest rate fluctuations.

#### c) Other Price Risk

Other price risk refers to the risk that the fair value of financial instruments or future cash flows associated with the instruments will fluctuate because of changes in market prices(other then those arising from currency risk or interest rate risk), whether those changes are caused by factors specific to the individual instrument or its issuer or factors affecting all similar instruments traded in the market.

#### Credit Risk

The Corporation is exposed to credit risk resulting from the possibility that parties may default on their financial obligations, or if there is a concentration of transactions carried out with the same party, or if there is a concentration of financial obligations which have similar economic characteristics that could be similarly affected by changes in economic conditions, such that the Corporation could incur a financial loss.

Notes to Financial Statements Year Ended March 31, 2020

#### 4. Property, Plant and Equipment

	Cost \$	Accumulated Amortization \$	2020 Net Book Value \$	2019 Net Book Value \$
Land	75,000	-	75,000	75,000
Buildings	102,927	53,136	49,791	52,054
Furniture and fixtures	4,228	4,228	-	173
	182,155	57,364	124,791	127,227

#### 5. Investments

Marketable securities consist of the following:

3	2020		2019	
General Fund	Market <u>Value</u> \$	Cost \$	Market <u>Value</u> \$	Cost \$
Term deposit - 0.9% June 2019	10,000	10,000	10,000	10,000

The term deposit bears interest at a nominal rate and is maintained as collateral for a credit card. As of the year end there was no balance owing on the credit card.

	2020		2019	)
	Market <u>Value</u> \$	Cost \$	Market <u>Value</u> \$	Cost \$
Long-Term General Fund - Help for Today Fu	nd			
Bonds and Preferreds				
E Splitt Corp PFD Atrium Mortgage Investment Corp.	19,940	20,000	20,600	20,000
- maturing September 30, 2021, 5.5%	38,000	40,000	40,440	40,000
Fidelity Corporate Bond Fund	20,012	21,290	27,497	27,773
	77,952	81,290	88,537	87,773
Equity Securities			1	
Royal Bank of Canada	17,870	9,778	20,164	9,256
Purpose Floating Rate Income fund	8,028	12,146	10,368	12,288
	25,898	21,924	30,532	21,544
Managed Fund				
Bank of Nova Scotia Tiered Corporate Savings	36,971	36,970	10,896	10,895
Bank of Nova Scotia S&P	40.000		11,991	14,000
Bank of Nova Scotia Canadian Banks	12,929	14,000	13,247	14,000
Fidelity Monthly Income Fund	26,304	27,773	22,368	21,399
Manulife US Monthly High Income Fund	8,680	7,618	10,246	8,057
-	84,884	86,361	68,748	68,351
Total Long-Term General Fund	188,734	189,575	187,817	177,668

Notes to Financial Statements Year Ended March 31, 2020

#### 5. Investments Continued...

mvestments Continued	2020		20	19
	Market		Market	
	Value	Cost	Value	Cost
	. \$	\$	\$	\$
Restricted Funds			•	•
Short Term - Meagher Award Fund				
Guaranteed Investment Certificates				
- maturity May 16, 2019, 0.85%	4,904	4,904	4,904	4,904
		· · ·	,	
Total Meagher Award fund	4,904	4,904	4,904	4,904
Long-Term - Hope for Tomorrow Fund				
Bonds and Preferreds				
Toronto Dominion 5.1% Ser 24 PFD	10,968	15,000	-	
CIBC 5.2% S49 PFD	33,900	50,000	50,560	50,000
Emera 4.9% 1st PFD	22,700	25,000	23,870	25,000
Intact Financial 4.9% CI A PFD	14,500	25,000	21,770	25,000
National Bank 4.95% Ser 42 PFD	11,165	19,250	17,263	19,250
Toronto Dominion 5.2% Ser 22 PFD	35,020	50,000	51,060	50,000
Fidelity Corporate Bond Fund	32,308	34,112	33,773	34,112
	160,561	218,362	198,296	203,362
Equity Securities				
Enbridge Inc.	31,800	27,471	37,558	27,471
Bank of Nova Scotia	11,494	15,834	14,228	15,834
Purpose Floating Rate Income fund	20,639	31,228	26,654	31,591
Royal Bank of Canada	61,978	39,685	69,163	37,053
Scotia Canadian Dividend Fund	94,461	74,712	102,594	73,773
Healthcare Leaders Income Fund	34,100	36,663	39,250	40,047
US Financials Income Fund	5,660	8,075	7,020	8,575
	260,132	233,668	296,467	234,344
Managed Fund				
Bank of Nova Scotia Tiered Corporate Savings	41,844	41,843	24,098	24,097
Bank of Nova Scotia Canadian Banks	12,006	13,000	12,301	13,000
Bank of Nova Scotia S&P			11,991	14,000
Exchange income corp	6,800	10,000	9,800	10,000
Fidelity Monthly Income Fund	14,947	15,897	15,921	15,179
Manulife Monthly High Income Fund	19,339	24,607	22,106	25,556
	94,936	105,347	96,217	101,832
Total Hope for Tomorrow Funds	515,629	557,377	590,980	539,538

Investments in the managed funds are managed by investment managers who are under the direction of the Board of Directors. The managed fund includes equity securities only. The Corporation has an investment strategy which allocates the Corporation's investment assets into growth and revenue funds. The growth funds are for long-term investing at amounts to be determined by the Board and reviewed annually.

Preferred and Equity securities consist of shares of publicly traded corporations or mutual funds investing in a diversified mix of equity and income pools. Fixed income securities consist of commercial bonds of Canadian entities.

Notes to Financial Statements Year Ended March 31, 2020

#### 6. Operating Credit

The Corporation has a operating credit with an authorized limit of \$100,000, of which \$37,090 was utilized at year end. The line of credit bears interest at prime rate and is secured by a control agreement creating a security interest against the investments held by the Corporation.

#### 7. Restricted Funds

Restricted funds included the activities from the Hope for Tomorrow Fund and the Meagher Award Fund.

#### 8. Operating Grants and Project Funds

Operating grants and project funds are provided by the Ministry of Health and Long-Term-Care (MOHLTC) and the Corporation is required to report to the Ministry as specified in the relevant agreements. The Corporation has not yet reported regarding the current fiscal year and any adjustment required to revenue on final Ministry approval will be recorded in the then current fiscal year.

#### 9. Commitments

During the year, the Corporation entered in to an agreement for a co-location project with three other not-for-profit organizations to rent and share office space. One of the not-for-profits organizations (Providence Care) signed as the head lessee for the premises with all other not-for-profit sub-leasing from them. An estimate of future lease payments for the Corporation are as follows:

2021 37,013 2022 37,938

#### 9. Subsequent events

Due to the current COVID-19 situation occurring worldwide and within our own community, the organization expects to see decreased revenues and increased expenses in the upcoming year. The organization has taken steps to mitigate the risk by applying to and receiving government COVID assistance. The organization is confident about its ability to operate going into the future, The organization is also helped by sufficient cash reserves and continued support from the community.