# ALZHEIMER SOCIETY OF HASTINGS PRINCE EDWARD Financial Statements

For The Initital Year Ended March 31, 2017

ERIC REYNOLDS
CHARTERED ACCOUNTANT

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For The Initial Year Ended March 31, 2017

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# ERIC REYNOLDS

# CHARTERED ACCOUNTANT

# INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of ALZHEIMER SOCIETY OF HASTINGS PRINCE EDWARD

I have audited the accompanying financial statements of ALZHEIMER SOCIETY OF HASTINGS PRINCE EDWARD, which comprise the balance sheet as at March 31, 2017, and the statements of income, retained earnings and cash flows for the initial year then ended, and a summary of significant accounting policies and other explanatory information.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

My responsibility is to express an opinion on these financial statements based on our audit. I conducted my audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Basis for Qualified Opinion**

In common with many not-for-profit organizations, the ALZHEIMER SOCIETY OF HASTINGS PRINCE EDWARD Company derives revenue from donations and fundraisers the completeness of which is not susceptible of satisfactory audit verification. Accordingly, my verification of these revenues was limited to the amounts recorded in the records of the corporation and I was not able to determine whether any adjustments might be necessary to revenue, excess revenue over expenses, assets, net assets and cash flows from operations.

# **Qualified Opinion**

In my opinion, the financial statements present fairly, in all material respects, the financial position of ALZHEIMER SOCIETY OF HASTINGS PRINCE EDWARD as at March 31, 2017, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Eric Reynolds Chartered Accountant

Licensed Public Accountant

Eric Reynolds CPA, CA Belleville, Ontario

June 20, 2017

Statement of Financial Position as at March 31, 2017

ASSETS	General Fund \$	Restricted Fund \$	Capital Asset Fund \$	Total 2017 \$	2016 \$
Current					
Cash	155,534	18,049	-	173,583	146,447
Marketable securities (note 5)	10,000	4,904	-	14,904	14,842
Accounts receivable, trade and other	8,733	-	-	8,733	9,608
Remittances due from government	4,508	-	•	4,508	8,068
Prepaid expenses and other assets	3,174	-	•	3,174	3,017
Loan receivable	29,315	-	-	29,315	38,069
Due from(to) fund	1,557	(1,557)			
	212,821	21,396		234,217	220,051
Long-Term					
Long-term investments (note 5)	176,860	445,424	-	622,284	568,769
Property, plant and equipment (note 4)		-	132,077	132,077	134,558
Property, plant and equipment (note-4)	176,860	445,424	132,077	754,361	703,327
	389,681	466,820	132,077	988,578	923,378
Current liabilities  Bank indebtedness (note 6)  Accounts payable and accrued liabilities  Remittances due to government  Deferred contributions	28,928 31,513 - 4,495	- - -	- - -	28,928 31,513 - 4,495	37,091 26,928 1,449 
	64,936	<u> </u>		64,936	65,468
Net Assets					
Externally restricted funds	-	4,904	-	4,904	4,842
Internally restricted funds	-	461,916	-	461,916	416,289
Unrestricted	324,745	=	-	324,745	302,221
Net Assets invested in property plant and equip.	-	_	132,077	132,077	134,558
	324,745	466,820	132,077	923,642	857,910
<del></del> :					

See accompanying notes to the financial statements

Approved by:

Director:

Director

Statement of Income and net assets for the year ended March 31, 2017

	General Fund 2017 \$	C2C Fund 2017 \$	Hope for Tomorrow Fund 2017 \$	Meagher Award Fund 2017 \$	Capital Asset Fund 2017 \$	Total Restricted Funds 2017 \$
Revenue						
Grants -MOHLTC	212,237	-	-	-	_	-
Fundraising revenues	141,867	-	-	-	-	-
General Donations	131,337	-	•		-	-
Reserach Donations	375	-	-	-	_	_
Memorial Donations	36,051	•	-	-	-	-
Bequests and major gifts	4,036	-	-	-	-	_
Rental Income	19,800	-	-	-	-	_
Grants - Other	26,015	-	-	-	-	-
Investment Income	8,729	-	18,747	62	-	18,809
Membership Donations	7,466	-	•	-	-	· <u>-</u>
	587,913	-	18,747	62		18,809
Operating Expenses:						
MOHLTC - per schedule	305,443	_	_	_	_	_
Salaries and benefits	118,361	_	_	_	_	_
Fundraising Expenses	18,404	_	_	_	_	_
Rent	29,012	_	_	_	_	_
Office expenses	16,031	_		_		_
Programs and services	18,823	_	_	_	_	_
Professional fees	9,323	_	_	_	_	_
Utilities	16,841	-	_	-	_	_
Repairs and maintenance	8,375	-	_		_	_
Travel	4,386	_	_	_	_	_
Insurance	6,191	_	_	_	_	_
Interest and bank charges	4,046	_	_	_	_	_
Telephone	4,945	_	_	_	_	_
Supplies	794	_	-	_	_	
Property and municipal taxes	3,726	_		_	· -	
Advertising and promotion	6,419	_	_	_	_	_
Training	599	_	_	_	_	_
Miscellaneous	1,207	_	_	_	_	
Equipment	2,113	_		-	_	_
Amortization of property, plant and equipment	_,	_		_	2,481	2,481
	575,039	-		-	2,481	2,481
Excess(deficiency) of revenue over expenses			-			
before change in fair value of investments	12,874	-	18,747	62	(2,481)	16,328
Adjustments to held for trading investments	9,651		26,880	•	-	26,880
Excess (deficiency) of revenue over expenses	22,525	-	45,627	62	(2,481)	43,208
Net Assets, beginning of year	302,220	-	416,289	4,842	134,558	
Net Assets, end of year	324,745	-	461,916	4,904	132,077	

See accompanying notes to the financial statements

Statement of income and net assets for the year ended March 31, 2016

Paramos	General Fund 2016 \$	C2C Fund 2016 \$	Hope for Tomorrow Fund 2016 \$	Meagher Award Fund 2016 \$	Capital Asset Fund 2016 \$	Total Restricted Funds 2016 \$
Revenue	0.1 <b>2</b> 00-					
Grants -MOHLTC	217,237	•	-	•	-	-
Fundraising revenues	200,969	-	-	-	-	-
General Donations	51,966	-	-	-	-	-
Reserach Donations	-	-	-	-	-	-
Memorial Donations	43,658	-	-	-	-	-
Bequests and major gifts	22,902	-	-	-	-	-
Rental Income	19,800	-	•	-	-	-
Grants - Other	18,165	-		-	-	
Investment Income	10,558	-	19,772	62	-	19,834
Membership Donations	2,580		-	-	-	
	587,835	-	19,772	62	<del></del>	19,834
Operating Evacuation						
Operating Expenses: MOHLTC - per schedule	202 605					
	303,695	-	-	-	-	-
Salaries and benefits	93,481	-	-	-	-	-
Fundraising Expenses	35,462	-	-	-	-	-
Rent	27,450	-	•	-	-	-
Office expenses	25,337	-	-	-	-	-
Programs and services	23,497	-	-	-	-	~
Professional fees	14,274	-	-	-	-	-
Utilities	12,371	-	-	-	-	-
Repairs and maintenance	12,269	-	-	-	-	-
Travel	4,333	-	-	-	-	-
Insurance	4,318	-	-	-	-	-
Interest and bank charges	4,068	-	-	-	-	
Telephone	3,491	-	-	-	-	-
Supplies	3,451	-	-	-	-	-
Property and municipal taxes	2,799	-	-	-	-	-
Advertising and promotion	2,678	-	-	-	-	-
Training	2,033	-	•	-	-	=
Miscellaneous	1,683	-	-	-	-	-
Equipment	172	-	-	-	-	-
Amortization of property, plant and equipment	<del>-</del>	-	-	<del></del>	3,257	3,257
<del></del>	576,862	-		-	3,257	3,257
Excess(deficiency) of revenue over expenses before change in fair value of investments	10,973	-	19,772	62	(3,257)	16,577
Adjustments to held for trading investments	(3,958)	-	(34,303)	-	<u>.</u>	(34,303)
Excess (deficiency) of revenue over expenses	7,015	-	(14,531)	62	(3,257)	(17,726)
Net Assets (Deficit), beginning of year	321,601	(25,055)	430,820	4,780	137,815	
Ministry recovery	(1,340)	-	٩	-	-	
Interfund transfers	(25,055)	25,055	<del>-</del>	-	<del>-</del>	
Net Assets, end of year	302,221	-	416,289	4,842	134,558	

See accompanying notes to the financial statements

Schedule of direct expenses for the year ended March 31, 2017

	2017 \$	2016 \$
Salaries and benefits	283,032	278,718
Building Occupancy	9,856	13,629
Office	660	977
Travel	10,778	9,396
Training	1,117	975
	305,443	303,695

In addition to the above direct expenses, the Corporation incurred additional expenses (FUND TYPE 2) related to MOHLTC which are included in the statement of opreations and net assets in the following expense categories.

	2017	2016
	\$	\$
Bank charges	2,798	2,907
Salaries and benefits	34,900	30,762
Programs and services		9,425
Advertising	6,419	2,678
Insurance	6,191	4,318
Rent	29,012	18,954
Office expenses	1,261	6,754
Professional fees	9,323	14,274
Utilities	5,614	4,153
Repairs and maintenance	4,219	2,279
Property and municipal taxes	1,304	980
	101,041	97,484

Statement of Cash Flows for the initital year ended March 31, 2017

	2017 \$	2016 \$
Cash flows from operating activities		
Excess (deficiency) of revenue over expenses		
- General Fund	22,525	5,675
- Restrcted funds	43,208	(17,726)
Non-Cash amortizaation of capital assets	2,481	3,257
Adjustments for unrealized gains (losses) arising in the year	(36,531)	38,261
Gain on sale of investments	110	(1,042)
	31,793	28,425
Changes in non-cash working capital:		
Accounts receivable, trade and other	875	4,541
Remittances due from government	3,560	(1,648)
Prepaid expenses and other assets	(157)	453
Loan receivable	8,754	8,239
Bank indebtedness	(8,162)	(8,739)
Accounts payable and accrued liabilities	4,585	5,781
Remittances due to government	(1,449)	1,376
Deferred contributions	4,495	(10,000)
Net cash provided by operating activities	44,294	28,428
Cash flows from investing activities		
Bond and guaranteed investment purchases	(61)	(14,842)
Bond and guranteed investment certificate maturities	1,391	5,774
Purchases of mutual funds	(28,378)	(19,192)
Purchases of equity securities	(11,705)	(9,787)
Proceeds from mutual funds	8,638	(5,. 5. )
Proceeds of equity securities	12,957	4,500
Net cash provided by (used in) investing activities	(17,158)	(33,547)
	(11,11-2)	(-2,517)
Net increase in cash and cash equivalents	27,136	(5,119)
Cash and cash equivalents at the beginning of the year	146,447	151,566
Cash and cash equivalents at the end of the year	173,583	146,447
Quan and Cash equivalents at the end of the year	170,000	170,447
Oach and and annivelents consists of		
Cash and cash equivalents consists of:  Cash	173,583	146,447
	173,583	146,447
	· · · · · · · · · · · · · · · · · · ·	

See accompanying notes to the financial statements

Notes to Financial Statements Year Ended March 31, 2017

# 1. Nature of Organization

The Alzheimer Society of Hastings Prince Edward is a not-for-profit entity. The organization exists to alleviate the personal and social consequences of Alzheimer's disease and related disorders, and to promote research.

### 2. Summary of Significant Accounting Policies

These financial statements have been prepared in accordance with Canadian accounting standards for not-for-profits organizations. Outlined below are those policies considered particularly significant for the organization.

#### Cash and cash equivalents

Cash includes cash and cash equivalents. Cash and cash equivalents consist primarily of commercial paper and deposits with an original maturity date of purchase of three months or less. Because of the short-term maturity of these investments, their carrying amount approximates fair value.

#### Property, Plant, and Equipment

Property, plant, and equipment are started at cost less accumulated amortization. Property, plant, and equipment are amortized over their estimated useful lives at the following rates and methods:

	Rate	<u>Method</u>
Equipment	20%	declining balance
Motor vehicles	30%	declining balance
Other depreciable assets	20%	declining balance
Furniture and fixtures	20%	declining balance
Building and Building Improvements	4%	declining balance

The Company regularly reviews its property, plant, and equipment to eliminate obsolete items.

#### Revenue

Contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Investment income is recognized as revenue when earned.

# Fund Accounting

The Corporation follows the restricted fund method of accounting for contributions.

The General Fund reports assets, liabilities, revenues and expenses related to the operations of the Corporation. This fund reports unrestricted resources.

Notes to Financial Statements Year Ended March 31, 2017

# 2. Summary of Significant Accounting Policies Continued

The Restricted Funds, which include Crossroads to Care(C2C), Hope for Tomorrow and the Meagher Award, reflect the activities related to the bequests and donations made available to the Corporation under conditions specified by the donors or by the board of directors. The C2C Fund is to be used towards the co-location project being undertaken by the Corporation. The Hope for Tomorrow Fund is to be used for programs and services which are under development by the Corporation. The Meagher Award Fund is to be used primarily for awards for deserving care providers who are caring for someone with dementia in the home of Hastings County or Brighton.

# Use of Estimates

The preparation of financial statements in conformity with Canadian accounts standards requires management to make estimates and assumptions that affect the reported amounts of assets and disclosure of contingent assets and liabilities at that date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Differences in actual results from prior estimates are taken into account at the time the differences are determined. Significant financial statements items that require the use of estimates are the useful life of property plant and equipment and accrued liabilities.

#### Income Taxes

The Corporation is a registered charity and thus is exempt from income taxes.

#### **Donated Materials and Service**

Donated materials are recorded at the amount for which the charitable receipt was issued. Donated services are not recorded by the corporation.

#### Financial Instruments

The Corporation initially measures its financial assets and financial liabilities at fair value adjusted by transaction costs in the case where a financial asset or financial liability is subsequently measure at amortized cost.

Except for investments, the Corporation subsequently measures all its financial assets and financial liabilities at amortized cost. Financial assets measure at amortized cost include cash and accounts receivable.

Financial liabilities measured at amortized cost include accounts payable and accrued liabilities and government remittances payable.

#### 3. Financial Risks

The Corporation is exposed to various risks through its financial instruments The following analysis provides a measure of the rate of the risks at March 31, 2017.

Notes to Financial Statements Year Ended March 31, 2017

#### 3. Financial Risks Continued...

#### Liquidity Risk

Liquidity risk is the risk that the organization will encounter difficultly in meeting obligations associated with financial liabilities. The organization is exposed to this risk mainly in respect to government funding should expenses exceed revenues. The Corporation's management helps mitigate this risk by reviewing expected cash flow requirements, anticipating investing and financing activities and holding assets that can be readily converted to cash.

#### Market Risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in the market price. Market risk is comprised of currency risk, interest rate risk and other price risk.

# a) Currency Risk

The Corporation's investments are denominated in Canadian dollars and therefore currency risk exposure is minimal.

#### b) Interest Rate Risk

Interest rate risk refers to the risk that the fair value of financial instruments and future cash flows associated with the instruments will fluctuate due to changes in market interest rates.

The Corporation's exposure to interest rate risk arises from its interest bearing assets.

The Corporation helps mitigate this risk by using a laddered portfolio with varying terms to maturity. The laddered structure of maturities helps to enhance the average portfolio yield while reducing the sensitivity of the portfolio to the impact of interest rate fluctuations.

# c) Other Price Risk

Other price risk refers to the risk that the fair value of financial instruments or future cash flows associated with the instruments will fluctuate because of changes in market prices(other then those arising from currency risk or interest rate risk), whether those changes are caused by factors specific to the individual instrument or its issuer or factors affecting all similar instruments traded in the market.

#### Credit Risk

The Corporation is exposed to credit risk resulting from the possibility that parties may default on their financial obligations, or if there is a concentration of transactions carried out with the same party, or if there is a concentration of financial obligations which have similar economic characteristics that could be similarly affected by changes in economic conditions, such that the Corporation could incur a financial loss.

Notes to Financial Statements Year Ended March 31, 2017

# 4. Property, Plant and Equipment

	Cost \$	Accumulated Amortization \$	2017 Net Book Value \$	2016 Net Book Value \$
Land	75,000	-	75,000	75,000
Buildings	102,927	46,347	56,580	58,936
Furniture and fixtures	4,228	3,731	497	622
	182,155	50,078	132,077	134,558

#### 5. Investments

Marketable securities consist of the following:

than to the second of the following.	2017		2016	
	Market <u>Value</u> \$	Cost \$	Market <u>Value</u> \$	<u>Cost</u> \$
General Fund				
Term deposit	10,000	10,000	10,000	10,000

The term deposit bears interest at a nominal rate and is maintained as collateral for a credit card. As of the year end there was no balance owing on the credit card.

	2017		2016 Market		
	Market <u>Value</u> \$	<u>Cost</u> \$	Warket <u>Value</u> \$	<u>Cost</u> \$	
Long-Term General Fund					
<u>Bonds</u>					
Voya High Income Fund Atrium Mortgage Investment Corp.	11,354	13,221	11,298	13,628	
- maturing September 30, 2021, 5.5% Boyd Group Income Fund	40,700	40,000	39,200	40,000	
- maturing October 31, 2021, 5.25%	32,500	25,000	31,250	25,000	
Fidelity Corporate Bond Fund	27,795	27,773	26,937	27,773	
	112,349	105,994	108,685	106,401	
Equity Securities					
Royal Bank of Canada	19,378	9,256	14,966	9,256	
Global Infrastructure Dividend Fund		<u> </u>	8,230	9,769	
	19,378	9,256	23,196	19,025	
Managed Fund					
Bank of Nova Scotia Canadian Banks	14,000	14,000	-	-	
Fidelity Monthly Income Fund	20,435	19,814	16,931	17,125	
Manulife US Monthly High Income Fund	10,698	8,925	10,636	9,454	
	45,133	42,739	27,567	26,579	
Total Long-Term General Fund	176,860	157,989	159,448	152,005	

Notes to Financial Statements Year Ended March 31, 2017

#### 5. Investments Continued...

investments Continued	2017 Market		2016 Market		
	Value \$	Cost \$	<u>Value</u> \$	<u>Cost</u> \$	
Restricted Funds	·	•	·	·	
Short Term - Meagher Award Fund					
Guaranteed Investment Certificates - maturity May 14, 2016, 1.26%	_	_	4,842	4,842	
matarity way 14, 2010, 1.2078			7,072	7,072	
- maturity May 16, 2017, 0.85%	4,904	4,904			
Total Meagher Award fund	4,904	4,904	4,842	4,842	
Long-Term - Hope for Tomorrow Fund					
<u>Bonds</u>					
TD Capital Trust III Callable December 29, 2049, 7.243%	109,621	97,488	112,922	97,488	
Voya High Income Fund	29,196	33,998	29,052	35,043	
Fidelity Corporate Bond Fund	34,139	34,112	33,086	34,112	
	172,956	165,598	175,060	166,643	
Equity Securities					
Enbridge Inc.	22,284	11,146	20,224	11,146	
Enbridge Income Fund Holdings	7,956	7,824	7,104	7,824	
Royal Bank of Canada	62,010	32,501	46,245	30,608	
Scotia Canadian Dividend Fund	66,496	47,254	58,529	45,186	
Global Infrastructure Dividend Bond	- 	<u>-</u>	12,345	14,654	
Healthcare Leaders Income Fund	41,700	47,043	40,800	50,250	
US Financials Income Fund	7,870	9,575	7,400	10,000	
- · · · · · · · · · · · · · · · · · · ·	208,316	155,343	192,647	169,668	
Managed Fund	40.000	40.000			
Bank of Nova Scotia Canadian Banks	13,000	13,000	-	-	
Exchange income corp	10,743	10,000	44.050	44.040	
Fidelity Monthly Income Fund	15,166	14,675	14,350	14,840	
Manulife Monthly High Income Fund	25,310 64,219	27,564 65,239	27,264	28,888	
-	04,219	00,239	41,614	43,728	
Total Hope for Tomorrow Funds	445,491	386,180	409,321	380,039	

Investments in the managed funds are managed by investment managers who are under the direction of the Board of Directors. The managed fund includes equity securities only. The Corporation has an investment strategy which allocates the Corporation's investment assets into growth and revenue funds. The growth funds are for long-term investing at amounts to be determined by the Board and reviewed annually.

Equity securities consist of common shares of publicly traded corporations or mutual funds investing in a diversified mix of equity and income pools. Fixed income securities consist of commercial bonds of Canadian entities. The fixed income securities have effective interest rates ranging from 4.637% to 7.243% with maturity dates ranging form a few months to thirty-four years.

ERIC REYNOLDS
CHARTERED ACCOUNTANT

Notes to Financial Statements Year Ended March 31, 2017

#### 6. Operating Credit

The Corporation has a operating credit with an authorized limit of \$100,000, of which \$37,090 was utilized at year end. The line of credit bears interest at prime rate and is secured by a control agreement creating a security interest against the investments held by the Corporation.

#### 7. Restricted Funds

Restricted funds included the activities from the C2C Fund, Hope for Tomorrow Fund and the Meagher Award Fund.

# 8. Adjustments to Held for Trading Investments

	2017	2016
	\$	\$
Realized gains (losses)	(110)	1,042
Unrealized gains(losses) arising in the year	36,531	(38,261)
	36,421	(37,219)

# 9. Operating Grants and Project Funds

Operating grants and project funds are provided by the Ministry of Health and Long-Term-Care (MOHLTC) and the Corporation is required to report to the Ministry as specified in the relevant agreements. The Corporation has not yet reported regarding the current fiscal year and any adjustment required to revenue on final Ministry approval will be recorded in the then current fiscal year.

# 10. Commitments

During the year, the Corporation entered in to an agreement for a co-location project with three other not-for-profit organizations to rent and share office space. One of the not-for-profits organizations (Providence Care) signed as the head lessee for the premises with all other not-for-profit sub-leasing from them. An estimate of future lease payments for the Corporation are as follows:

2018	35,602
2019	37,013
2020	37,938