

# Financial Statements

# Alzheimer Society of Ontario

March 31, 2013 and 2012

2013 and 2012 Financial Statements

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# Independent Auditor's Report

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### To the Members of the Alzheimer Society of Ontario

We have audited the accompanying financial statements of the Alzheimer Society of Ontario, which comprise the statements of financial position as at March 31, 2013, March 31, 2012 and April 1, 2011 and the statements of revenue and expenses, changes in fund balances and cash flows for the years ended March 31, 2013 and March 31, 2012, and a summary of significant accounting policies and other explanatory information.

### Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

### Basis for qualified opinion

In common with many non-profit organizations, the Society derives revenue from donations from the public, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, our verification of these revenues was limited to the amounts recorded in the records of the Society and we were not able to determine whether any adjustments might be necessary to revenues, excess of revenue over expenses, assets and net assets.



### **Qualified opinion**

In our opinion, except for the possible effects of the matter described in the basis for qualified opinion paragraph, the financial statements present fairly, in all material respects, the financial position of the Alzheimer Society of Ontario as at March 31, 2013, March 31, 2012 and April 1, 2011, and the results of its operations and its cash flows for the years ended March 31, 2012 and March 31, 2011 in accordance with Canadian accounting standards for not-for-profit organizations.

Grant Thornton LLP

Chartered Accountants, Licensed Public Accountants Toronto, Canada June 13, 2013

**Statements of Financial Position** 

As at

| ASSETS   | March 31,<br>2013                   | March 31,<br>2012                 | April 1,<br>2011                  |
|--|-------------------------------------|-----------------------------------|-----------------------------------|
| Current assets<br>Cash and cash equivalents<br>Accounts receivable (note 4)<br>Prepaid expenses  | \$ 2,629,009<br>1,045,301<br>35,583 | \$ 2,316,361<br>948,794<br>30,819 | \$ 2,610,865<br>258,196<br>52,387 |
|  | 3,709,893                           | 3,295,974                         | 2,921,448                         |
| Investments (note 5)<br>Property and equipment (note 6)  | 2,132,780<br>103,490                | 1,929,614<br>134,468              | 1,905,729<br>189,519              |
|  | \$ 5,946,163                        | \$ 5,360,056                      | \$ 5,016,696                      |
| LIABILITIES AND FUND BALANCES<br>Current liabilities<br>Accounts payable and accrued liabilities (note 7)<br>Deferred revenue (note 8) | \$ 864,765<br>1,287,785             | \$    918,495<br>1,097,029        | \$ 850,407<br>1,272,356           |
|  | 2,152,550                           | 2,015,524                         | 2,122,763                         |
| Commitments (note 9)   |                                     |                                   |                                   |
| Fund balances (note 10)<br>Internally Restricted Funds (note 11)<br>Invested in Property and Equipment Fund<br>Unrestricted Fund       | 2,490,930<br>103,490<br>1,199,193   | 2,510,930<br>134,468<br>699,134   | 2,060,653<br>189,519<br>643,761   |
|  | 3,793,613                           | 3,344,532                         | 2,893,933                         |
|  | \$ 5,946,163                        | \$ 5,360,056                      | \$ 5,016,696                      |

# See accompanying notes

On behalf of the Board:

Director

Director

Statements of Revenue and Expenses Years ended March 31

|   | 2013         | 2012         |
|---|--------------|--------------|
| Revenue   |              |              |
| Net fund development revenue (note 12)                                      | \$ 6,773,637 | \$ 6,777,944 |
| Grants  | 815,167      | 342,951      |
| Investment income (note 5)  | 227,865      | 65,088       |
| Other   | 138,369      | 187,409      |
|   | 7,955,038    | 7,373,392    |
| Expenses (note 13)  |              |              |
| Alzheimer Society of Canada operating cost assessment (note 9(b))           | 2,099,569    | 1,701,027    |
| Public policy and program initiatives                                       | 967,261      | 977,596      |
| Marketing and communications  | 332,465      | 277,917      |
| Finance and operations  | 297,744      | 284,293      |
| Governance  | 422,800      | 328,866      |
|   | 4,119,839    | 3,569,699    |
| Alzheimer Knowledge Exchange program (note 8)                               | 204,685      | 333,121      |
| Finding Your Way program  | 601,613      | ,            |
| Ontario Caregiver Coalition   | 8,869        | 9,831        |
|   | 4,935,006    | 3,912,651    |
| Operating surplus   | 3,020,032    | 3,460,741    |
| Member chapter contributions for research                                   | 229,940      | 292,643      |
| Research contributions (note 9(c))  | (1,725,700)  | (2,218,340)  |
| Net surplus   | 1,524,272    | 1,535,044    |
| Revenue sharing - member chapters (note 9(b))                               | (1,075,191)  | (1,084,445)  |
| Excess of revenue over expenses   | \$ 449,081   | \$ 450,599   |
|   |              |              |
| Excess of revenue over expenses:  |              |              |
| Research contribution allocated to the internally restricted fund (note 11) | \$ 400,000   | \$ 400,000   |
| Remaining excess of revenue over expenses                                   | 49,081       | 50,599       |
| Excess of revenue over expenses   | \$ 449,081   | \$ 450,599   |

See accompanying notes

Statements of Changes in Fund Balances Years ended March 31

|  | March 31, 2013                     |   |                      |              |  |  |  |
|--|------------------------------------|---|----------------------|--------------|--|--|--|
|  | Internally<br>Restricted (note 11) | Invested in<br>Property and<br>Equipment Fund | Unrestricted<br>Fund | Total        |  |  |  |
| Fund balances, beginning of year                               | \$ 2,510,930                       | \$ 134,468                                    | \$ 699,134           | \$ 3,344,532 |  |  |  |
| Excess (deficiency) of revenue over expenses                   | 380,000                            | (38,520)                                      | 107,601              | 449,081      |  |  |  |
| Invested in property and equipment                             | -                                  | 7,542   | (7,542)              | -            |  |  |  |
| Net transfer from internally restricted fund (notes 10 and 11) | (400,000)                          | -   | 400,000              |              |  |  |  |
| Fund balances, end of year                                     | \$ 2,490,930                       | \$ 103,490                                    | \$ 1,199,193         | \$ 3,793,613 |  |  |  |

|  | March 31, 2012                     |    |   |    |                    |    |           |  |
|--|------------------------------------|----|---|----|--------------------|----|-----------|--|
|  | Internally<br>Restricted (note 11) | Pr | nvested in<br>operty and<br>ipment Fund | Un | restricted<br>Fund |    | Total     |  |
| Fund balances, beginning of year                   | \$ 2,060,653                       | \$ | 189,519                                 | \$ | 643,761            | \$ | 2,893,933 |  |
| Excess (deficiency) of revenue over expenses       | 400,000                            |    | (60,263)                                |    | 110,862            |    | 450,599   |  |
| Invested in property and equipment                 | -                                  |    | 5,212                                   |    | (5,212)            |    | -         |  |
| Transfer to internally restricted fund (note 9(b)) | 50,277                             |    | -                                       |    | (50,277)           |    | -         |  |
| Fund balances, end of year                         | \$ 2,510,930                       | \$ | 134,468                                 | \$ | 699,134            | \$ | 3,344,532 |  |

### See accompanying notes

# Statements of Cash Flows

Years ended March 31

|   | 2013                | 2012              |
|---|---------------------|-------------------|
| Operating activities  |                     |                   |
| Excess of revenue over expenses                                       | \$ 449,081          | \$ 450,599        |
| Items not involving cash  | (407 700)           | (4 540)           |
| Unrealized investment gains<br>Amortization of property and equipment | (167,798)<br>38,520 | (1,518)<br>60,263 |
|   | 00,020              | 00,200            |
|   | 319,803             | 509,344           |
| Net change in non-cash during the year                                |                     |                   |
| Accounts receivable   | (96,507)            | (690,598)         |
| Prepaid expenses  | (4,764)             | 21,568            |
| Accounts payable and accrued liabilities                              | (53,730)            | 68,088            |
| Deferred revenue  | 190,756             | (175,327)         |
|   | 35,755              | (776,269)         |
| Cash flows from operating activities                                  | 355,558             | (266,925)         |
| Investing activities  |                     |                   |
| Investing activities<br>Additions to investments                      | (35,368)            | (22,367)          |
| Additions to property and equipment                                   | (7,542)             | (5,212)           |
|   | (                   |                   |
| Cash flows from investing activities                                  | (42,910)            | (27,579)          |
| Increase (decrease) in cash and cash equivalents during the year      | 312,648             | (294,504)         |
| Cash and cash equivalents, beginning of year                          | 2,316,361           | 2,610,865         |
| Cash and cash equivalents, end of year                                | \$ 2,629,009        | \$ 2,316,361      |
|   |                     |                   |
| Cash and cash equivalents consist of the following:                   |                     |                   |
| Cash on hand and in banks for operations, bearing interest            |                     |                   |
| at 0.00% to 1.25%   | \$ 1,521,736        | \$ 944,854        |
| Cash held for First Link and other programs (note 8)                  | 2,373               | 35,797            |
| Deposits bearing interest at 1.45% to 2.20%                           | 1,104,900           | 1,335,710         |
|   | \$ 2,629,009        | \$ 2,316,361      |

See accompanying notes

### ALZHEIMER SOCIETY OF ONTARIO Notes to Financial Statements Year ended March 31, 2013

### 1. Description of organization

The Alzheimer Society of Ontario (the "Society") is an association of individually incorporated member chapters whose mission is to alleviate the personal and social consequences of Alzheimer's Disease and related disorders and to promote research. The role of the Society is to collaborate with all levels of the Alzheimer's community in order to foster excellence in services, education and research.

The Society was incorporated on January 10, 1983 without share capital, under the relevant provisions of the Ontario Corporations Act. Under the Income Tax Act, the Society is classified as a registered charity and is therefore exempt from income taxes.

### 2. Summary of significant accounting policies

### Financial statement presentation

The financial statements reflect only the assets, liabilities and operations under the administration of the Society. The assets, liabilities and operations of the various separately incorporated Ontario member chapters of the Society are not included in these financial statements.

These statements have been prepared by management in accordance with Canadian accounting standards for not-for-profit organizations (ASNPO), using the deferral method of reporting restricted contributions.

### Use of estimates

The preparation of financial statements in conformity with ASNPO requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the statement of financial position date and the reported amounts of revenue and expenses for the year then ended. Actual results may differ from such estimates.

### Financial instruments

The Society's financial instruments are comprised of cash and cash equivalents, accounts receivable, investments and accounts payable.

Financial assets and financial liabilities are initially recognized at their fair value.

The Society subsequently measures all financial assets and financial liabilities at amortized cost with the exception of investments. Amortized cost is the amount initially recognized less any principal payments. Investments are subsequently measured at fair value based on active market rates. Under this method, the realized and unrealized gains and losses on investments are recognized in the statement of revenue and expenses. The fair value of the investments is disclosed in note 5.

### Cash and cash equivalents

Cash and cash equivalents include deposits in banks, certificates on deposits and short-term investments with original maturity dates of three months or less.

### 2. Summary of significant accounting policies - continued

#### Property and equipment

Purchased property and equipment are recorded at cost. Amortization is provided for on a straight-line basis over a period of five years for furniture and equipment and three years for computer equipment. Leasehold improvements are amortized on a straight-line basis over the remaining term of the lease.

#### Interfund transfers and allocations

The excess of revenue over expenses for the year is allocated in accordance with the Society's financial policy statements. Any residual excess is allocated to the Unrestricted Fund. Interfund transfers are made in accordance with policies and guidelines approved by the Board of Directors (the "Board").

#### Revenue recognition

Contributions, including public support, bequest and memoriams, corporate and foundations, are recognized as revenue when the amount can be reasonably estimated and collection is reasonably assured. Restricted contributions are initially recorded as deferred revenue and are recognized as revenue in the year in which the related expenses are incurred.

Investment income includes interest, dividends and realized and unrealized gains or losses on investments, and is reported net of fees, commissions, taxes and interest expense. Interest income is recorded using the accrual method and dividends are recorded when declared.

### Operating and overhead expenses

Certain operating and overhead expenses are allocated to other expense categories based upon reasonable estimates of staff time or costs incurred (note 13).

### Donated services

The operation of the Society is dependent on services provided by volunteers. Since these services are not normally purchased by the Society and due to the difficulty of determining their fair market value, donated services are not recorded in the accounts.

### Remuneration of the Board

Members of the Board are volunteers who serve without remuneration.

### 3. First-time adoption of ASNPO-based accounting standards

These financial statements are the first financial statements for which the Society has applied ASNPO. Comparative period information was prepared in accordance with ASNPO and the provisions set out in Section 1501 of the CICA Handbook - First-time adoption by not-for-profit organizations.

The date of transition to ASNPO is April 1, 2011. The Society's transition from Canadian generally accepted accounting principles ("previous GAAP") to ASNPO has not had an impact on the opening fund balances as at April 1, 2011, the statement of revenue and expenses or the statement of cash flows for the year ended March 31, 2012.

As a result, the reconciliations and disclosures required by Section 1501 First-time adoption by not-for-profit organizations are not necessary and have not been presented in these financial statement notes.

Notes to Financial Statements

Year ended March 31, 2013

### 4. Accounts receivable

|   | М    | March 31,<br>2013            |    | March 31,<br>2012            |    | April 1,<br>2011            |  |
|---|------|------------------------------|----|------------------------------|----|-----------------------------|--|
| Alzheimer Society of Canada<br>Member chapters<br>Other | \$   | 839,098<br>17,119<br>189,084 | \$ | 747,745<br>67,644<br>133,405 | \$ | 139,313<br>62,956<br>55,927 |  |
|   | \$ 1 | ,045,301                     | \$ | 948,794                      | \$ | 258,196                     |  |

### 5. Investments

The fair value of investments was as follows:

|                            | March 31,    | March 31,    | April 1,      |
|----------------------------|--------------|--------------|---------------|
|                            | 2013         | 2012         | 2011          |
| Common stocks and equities | \$ 1,325,525 | \$ 1,160,099 | \$  1,116,285 |
| Fixed income               | 671,032      | 673,429      | 629,355       |
| Cash and cash equivalents  | 136,223      | 96,086       | 160,089       |
|                            | \$ 2,132,780 | \$ 1,929,614 | \$ 1,905,729  |

The common stocks and equities are invested in Canadian and internationally publicly traded securities.

The fixed income investments mature from June 2013 to September 2023 and earn interest at rates of 1.405% to 9.95%.

The cash and cash equivalents is comprised of cash in the investment account and Canada treasury bills maturing in April and June 2013.

Investment income comprises:

|   | N  | March 31,<br>2013                      |    | arch 31,<br>2012                       |
|---|----|--|----|--|
| Interest income<br>Realized capital gains (losses)<br>Unrealized capital gains<br>Less: management fees | \$ | 91,465<br>(382)<br>165,960<br>(29,178) | \$ | 90,502<br>(1,027)<br>1,518<br>(25,906) |
|   | \$ | 227,865                                | \$ | 65,087                                 |

Notes to Financial Statements

Year ended March 31, 2013

### 6. Property and equipment

|                         | March 31, 2013 |         |              |           |     |         |
|-------------------------|----------------|---------|--------------|-----------|-----|---------|
|                         |                | _       | -            | cumulated |     |         |
| Furniture and equipment | Cost           |         | Amortization |           | Net |         |
|                         | \$             | 128,852 | \$           | 110,867   | \$  | 17,985  |
| Computer equipment      |                | 314,316 |              | 305,159   |     | 9,157   |
| Leasehold improvements  |                | 132,402 |              | 56,054    |     | 76,348  |
|                         | \$             | 575,570 | \$           | 472,080   | \$  | 103,490 |

|   |                                  |                    | ch 31, 2012       |    |                 |
|---|----------------------------------|--------------------|-------------------|----|-----------------|
| Furniture and equipment                   | Accumulated<br>Cost Amortization |                    | Net               |    |                 |
|   | \$                               | 127,935            | \$<br>85,283      | \$ | 42,652          |
| Computer equipment Leasehold improvements |                                  | 310,762<br>129,331 | 305,159<br>43,118 |    | 5,603<br>86,213 |
|   | \$                               | 568,028            | \$<br>433,560     | \$ | 134,468         |

|   |                                  |                               | Ар | oril 1, 2011                |    |                            |
|---|----------------------------------|-------------------------------|----|-----------------------------|----|----------------------------|
|   | Accumulated<br>Cost Amortization |                               |    | Net                         |    |                            |
| Furniture and equipment<br>Computer equipment<br>Leasehold improvements | \$                               | 127,935<br>355,653<br>129,331 | \$ | 59,699<br>333,519<br>30,182 | \$ | 68,236<br>22,134<br>99,149 |
|   | \$                               | 612,919                       | \$ | 423,400                     | \$ | 189,519                    |

The Society moved to new premises in the 2009 fiscal year. Netted against the cost of leasehold improvements are lease inducements received totalling \$237,092.

### 7. Accounts payable and accrued liabilities

|  | N | /larch 31,<br>2013 | Μ  | larch 31,<br>2012  | April 1,<br>2011   |
|--|---|--------------------|----|--------------------|--------------------|
| Alzheimer Society of Canada                            | 5 | 58,844             | \$ | 57,508             | \$<br>236,764      |
| Tanz Centre for Research in Neurodegenerative<br>Other |   | -<br>805,921       |    | 538,000<br>322,987 | 350,000<br>263,643 |
|  | 6 | 864,765            | \$ | 918,495            | \$<br>850,407      |

Notes to Financial Statements

Year ended March 31, 2013

### 8. Deferred revenue

|  | April 1,<br>2012<br>Opening<br>Balance | Increase        | Decrease        | March 31,<br>2013<br>Opening<br>Balance |
|--|--|-----------------|-----------------|---|
| Alzheimer Knowledge Exchange grant (a) | \$<br>55,084                           | \$<br>263,776   | \$<br>204,685   | \$<br>114,175                           |
| Scholarship Fund (b)                   | 493,487                                | -               | -               | 493,487                                 |
| Deferred Research Fund                 | 250,000                                | -               | -               | 250,000                                 |
| Ontario Caregiver Coalition            | 7,075                                  | 11,450          | 8,869           | 9,656                                   |
| Volunteer Mobilization program         | 50,000                                 | -               | 18,117          | 31,883                                  |
| Finding Your Way program (c)           | 150,000                                | 500,000         | 601,613         | 48,387                                  |
| U-First program                        | 46,953                                 | 188,725         | 67,868          | 167,810                                 |
| Ontario Trillium Foundation Grant      | -                                      | 100,000         | -               | 100,000                                 |
| Other                                  | 44,430                                 | 700,895         | 672,938         | 72,387                                  |
|  | \$<br>1,097,029                        | \$<br>1,764,846 | \$<br>1,574,090 | \$<br>1,287,785                         |

|  | April 1,<br>2011<br>Opening<br>Balance | Increase      | Decrease      | March 31,<br>2012<br>Opening<br>Balance |
|--|--|---------------|---------------|---|
| First Link Program grant               | \$<br>80,256                           | \$<br>-       | \$<br>80,256  | \$<br>-                                 |
| Alzheimer Knowledge Exchange grant (a) | 67,631                                 | 320,574       | 333,121       | 55,084                                  |
| Scholarship Fund (b)                   | 493,487                                | -             | -             | 493,487                                 |
| Deferred Research Fund                 | 500,000                                | -             | 250,000       | 250,000                                 |
| Chapter consolidation support          | 18,759                                 | -             | 18,759        | -                                       |
| Ontario Caregiver Coalition            | 7,030                                  | 9,876         | 9,831         | 7,075                                   |
| Behavioural Support Systems            | 22,740                                 | -             | 22,740        | -                                       |
| Volunteer Mobilization program         | -                                      | 50,000        | -             | 50,000                                  |
| Finding Your Way program (c)           | -                                      | 150,000       | -             | 150,000                                 |
| U-First program                        | -                                      | 46,953        | -             | 46,953                                  |
| Other                                  | 82,453                                 | -             | 38,023        | 44,430                                  |
|  | \$<br>1,272,356                        | \$<br>577,403 | \$<br>752,730 | \$<br>1,097,029                         |

- (a) The Alzheimer Knowledge Exchange program (AKE) is supported by a grant from the Ministry of Health and Long Term Care through the Elizabeth Bruyere Research Institute and the Seniors' Health Transfer Network. The AKE facilitates the exchange of information, innovation and expertise among caregivers, educators, research and policy makers by connecting people to knowledge and dementia expertise.
- (b) The Scholarship Fund was established in fiscal 2012 through a donation from an anonymous donor. The Alzheimer Society's Research Advisory Council is currently preparing recommendations for the disbursement of the Scholarship Fund which will be granted over the next five years.
- (c) During fiscal 2013, the Society received \$500,000 (2012 \$150,000) from the Ontario Seniors' Secretariat to initiate the Finding Your Way program (previously named Wandering Prevention program) in various targeted cultural communities. The purpose of the program is to reduce the incidents of missing people with dementia and to increase the likelihood of their safe return home. The program will increase public awareness, education and resources, and strengthen relationships with local organizations.

### 9. Commitments

(a) Joint lease agreement

Pursuant to the co-tenancy agreement, signed on April 1, 2008, the Alzheimer Societies of Canada, Ontario and Toronto co-located in new premises in order to benefit from efficiencies of scale. The cotenancy agreement sets out the terms of the sharing of costs (based on the related cost drivers, which are primarily shared equally by each of the three co-tenants). Shared costs include leasehold improvements, furniture, equipment, rent, phones and IT.

The Society's portion of the operating lease commitment is as follows:

| 2014             | \$ 111,771 |
|------------------|------------|
| 2015             | 120,207    |
| 2016             | 120,207    |
| 2017             | 120,207    |
| 2018             | 120,207    |
| Subsequent years | 80,137     |
|                  |            |
|                  | \$ 672,736 |

### (b) Federation agreements

In April 2009, the Society entered into a Federation Agreement (FA) with the Alzheimer Society of Canada (ASC) which replaced the existing agreement between ASC and the provincial member societies. All funds received by ASC (except Safely Home registrations, investment income, national foundation and corporation revenue and federal government grants for centrally coordinated national programs) is distributed to the province from which it originated. Direct Mail revenue is flowed to the Society net of the related development expenses (note 12). The Society pays ASC member assessments based on their percentage of total revenue across the federation in order to support ASC's expense budget.

Additionally, on April 1, 2009, the Society entered into a five year federation agreement with the then 39 member chapters in Ontario. Under the terms of the agreement, the Society will distribute to the chapters all revenue received according to where the donors reside (except for donations designated to be spent on research, investment income and revenue from government, foundations and corporations for province-wide initiatives). Each chapter will pay the Society an assessment based on their percentage of total revenue taken from its share of allocated chapter revenue. The Society is committed to minimum annual payments of \$300,000 to the Toronto member chapter, \$250,000 to the Ottawa member chapter, and \$9,000 to each of the remaining chapters. In addition, the agreement provides for the sharing of other miscellaneous revenues.

In fiscal 2012, revenue sharing as per the federation agreement was calculated for fiscal 2010. It was determined that \$50,277 was to be paid to 6 chapters for the fiscal year. The revenue sharing was disbursed from the Unrestricted Fund in 2012. Under the terms of the federation agreement, an identical amount was contributed to the Strategic Investment Fund from the Unrestricted Fund (note 11). In fiscal 2013, revenue sharing as per the agreement was calculated for fiscal 2011 and 2012, and no additional disbursements were required.

#### (c) Research contributions

The Society and Ontario member chapters made contributions totalling \$1,725,700 (March 31, 2012 - \$1,430,340) to the Alzheimer Society of Canada Research Program.

### ALZHEIMER SOCIETY OF ONTARIO Notes to Financial Statements Year ended March 31, 2013

### 10. Fund balances

#### Fiscal Strength Fund

The purpose of the internally restricted Fiscal Strength Fund is to manage the financial risk of the Society and its member chapters and promote financial stability. The fund balance represents 50% of normalized operating and fund development expenses and is adjusted periodically to reflect changing expense levels.

#### Working Capital Fund

The purpose of the internally restricted Working Capital Fund was to manage the liquidity risk of the Society. During the year, the Board passed a motion to remove restrictions on the fund balance and transfer the balance to the Unrestricted Fund.

### **Research Contributions Fund**

The fund represents amounts received which have been internally restricted for research and which are expected to be distributed in the following fiscal period.

#### Strategic Investment Fund

The purpose of the internally restricted Strategic Investment fund is to support province wide strategic initiatives where greater effectiveness, efficiency and/or economy can be realized through coordination at the Society level. Additions to the fund and expenditures from the fund require Board approval.

### Donor Fund (previously Endowment Fund)

Management has determined that when these donations were originally received, previous management characterized the donations as an endowment fund, even though the terms of the donations did not conform to the definition of an endowment. As a result, the fund is no longer considered to be an endowment fund, but an internally restricted fund. This change has been given retroactive application in these financial statements.

To date, principal amounts of the donations have been maintained, and realized investment income has been used to support medical research. It is the Society's intention to disburse the principal balance of this fund on research in future years.

### Unrestricted Fund

The Unrestricted Fund comprises the cumulative residual surplus or deficit of the Society that remains after the provisions of all other funds have been satisfied.

Notes to Financial Statements

Year ended March 31, 2013

### 11. Internally restricted funds

|   | April 1,<br>2012<br>Opening<br>Balance                      | Rev | xcess of<br>renue Over<br>penditures | т       | ransfers                            |    | March 31,<br>2013<br>Closing<br>Balance        |
|---|---|-----|--------------------------------------|---------|-------------------------------------|----|--|
| Fund<br>Fiscal Strength<br>Working Capital<br>Research Contributions<br>Strategic Investment<br>Donor             | \$<br>1,300,000<br>500,000<br>400,000<br>114,632<br>196,298 | \$  | -<br>400,000<br>(20,000)<br>-        | \$      | 100,000<br>(500,000)<br>-<br>-<br>- | \$ | 1,400,000<br>-<br>800,000<br>94,632<br>196,298 |
| Total   | \$<br>2,510,930   | \$  | 380,000                              | \$      | (400,000)                           | \$ | 2,490,930                                      |
|   | April 1,<br>2011<br>Opening                                 |     | xcess of<br>venue Over               |         |                                     |    | March 31,<br>2012<br>Closing                   |
|   | Balance   |     | penditures                           | Т       | ransfers                            |    | Balance  |
| Fund<br>Fiscal Strength<br>Working Capital<br>Research Contributions<br>Strategic Investment (note 9(b))<br>Donor | \$<br>  |     |                                      | т<br>\$ | ransfers<br>-<br>-<br>50,277<br>-   | \$ | •  |

During the last quarter of fiscal 2013, donations were received in amounts significantly greater than expected, through additional bequests, increased online donations, and chapter contributions to research. A management decision was made to designate \$800,000 (2012 - \$400,000) of these funds to additional contributions for research in fiscal 2014. In order to ensure the effective disbursement of these funds, they were segregated as an internally restricted fund, pending their consideration by the Research Advisory Council and a final decision by the Society's Board. The \$800,000 will be disbursed in fiscal 2014. The \$400,000 designated in fiscal 2012 was disbursed in fiscal 2013. This resulted in a net increase of the fund balance of \$400,000.

### 12. Net fund development revenue

|                                 | March 31,<br>2013 | March 31,<br>2012 |
|---------------------------------|-------------------|-------------------|
| Bequests                        | \$ 1,825,628      | \$ 1,294,033      |
| Direct response (note 9(b))     | 4,540,855         | 5,004,217         |
| Donations                       | 959,012           | 1,019,803         |
|                                 | 7,325,495         | 7,318,053         |
| Less: Fund development expenses | 551,858           | 540,109           |
|                                 | \$ 6,773,637      | \$ 6,777,944      |

#### 13. Operating, overhead and executive expense allocations

Certain operating, overhead and executive expenses are allocated to other expense categories based upon reasonable estimates of staff time or costs incurred.

| Summary of expenses  | March 31<br>2013 | , March 31,<br>2012                                 |
|--|------------------|---|
| Facilities and office  | \$ 326,207       | \$ 326,242  |
| Professional fees and consulting<br>Amortization   | 88,197<br>38,520 | ,   |
|  | \$ 452,918       | 3 \$ 439,836  |
|  |                  |   |
| Summary of allocations:  | March 31<br>2013 | , March 31,<br>2012                                 |
| Summary of allocations:<br>Fund development<br>Public policy and program initiatives<br>Marketing and communications<br>Finance and operations |                  | <b>2012</b><br>4 \$ 87,967<br>4 206,723<br>4 65,975 |

### 14. Financial instruments

Transactions in financial instruments may result in the Society assuming or transferring to another party one or more of the financial risks described below. The required disclosures provide information that assists users of the financial statements in assessing the extent of risk related to financial instruments.

### Credit risk

The Society is exposed to credit risk primarily with respect to their accounts receivable. The Society manages this risk through regular monitoring of balances and continuous communication with debtors.

### Interest rate risk

Interest rate risk is the risk that the fair value (price risk) or future cash flows of a financial instrument will fluctuate because of changes in market interest rates (cash flow risk). The Society is exposed to price risk with respect to investments with fixed interest rates, and cash flow risk with respect to investments with variable interest rates.

### Liquidity risk

The Society's liquidity risk represents the risk that the Society could encounter difficulty in meeting obligations associated with its financial liabilities. The Society is exposed to liquidity risk mainly in respect of its accounts payable. Liquidity risk is not considered to be significant.

#### Currency risk

Currency risk is the risk to the Society that arises from fluctuations in foreign exchange rates. The Society is not exposed to significant currency risk as transactions in foreign currencies are limited.